

PLACEMENT DRIVE NOTIFICATION

Company	The Tech Destiny
About the Company	<p>The Tech destiny is a platform where thousands of students do Online Bootcamp training and internship and BUILD UP THEIR CAREER IN THE TECHNICAL FIELD. We encourage them with small effort into changing their life. We are giving the path to their wings. We aim to provide a platform to all those students who are doing engineering who believes in the beauty of their dream. whatever field they had chosen for their career in the technical and nontechnical field, we will provide them live Online Bootcamp Training and Internship Program from the top industry experts. Website: https://www.thetechdestiny.com</p>
Job Title	Business Development Associate
Job Description	<p>ABOUT THE ROLE: - The role being offered is Business Development Associate. As a BDA your role will start with contacting potential customers, to set up the calling and covert those leads.</p> <p>ROLES & RESPONSIBILITIES: -</p> <ul style="list-style-type: none"> • Own the entire proposal process: identify customer & needs, develop win themes, and produce complete proposals. • Assess the competitive landscape and track key market trends and developments. • Provide administrative support as well as excellent customer service and smooth communications. • Maintain the database using organizational skills to streamline processes and clean up the data.
Job Location	Bangalore
Eligible Degrees	Any UG & PG
Eligibility Criteria	No marks criteria
Desired Skills	<ul style="list-style-type: none"> • Communication Skills. • Interpersonal Skills. • Good Listening Skills. • Problem Solving Skills. • Critical Thinking Skills. • Knowledge of sales management.
Compensation (CTC)	Rs. 8 LPA 5 LPA (FIXED) + 3 LPA (VARIABLE)
Stipend	Rs. 18K per month during 3 months' Probation + 10K Incentives
Selection Process	Will inform later
Date of Interview	Will inform later
Venue	Online / Offline